

WHEREAS, the Board of Education of the Harrisville Central School District desires to enter into a contract with St. Lawrence-Lewis BOCES for the purchase, acquisition and lease of copier equipment.

WHEREAS, the Board of Education believes that such agreement is in the best financial interest of the District because it is the cost effective means for instructional copying, scanning and printing; and

WHEREAS, the Board of Education has determined that such agreement is an ordinary contingent expenses.

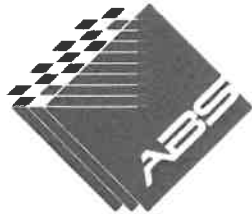
NOW, THEREFORE, BE IT RESOLVED that the Board of Education of the Harrisville Central School District approves the lease of one (1) photocopier/scanner/printer machines at a cost of \$173.07/month for 60 months with St. Lawrence-Lewis BOCES and authorizes the Superintendent to sign the contract. Further, the Board of Education authorizes any additional financing and/or BOCES administrative costs.

Note: A copy of this resolution signed by the District Clerk is needed for SED.

This resolution was approved on the 10<sup>th</sup> day of March, 2025.

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Jolie Snider, District Clerk



**ADVANCED  
BUSINESS  
SYSTEMS**  
INCORPORATED

# PROPOSED SOLUTION

Connecting You and Your Business Technology Needs  
Since 1991.

Prepared for: **HARRISVILLE CENTRAL SCHOOL**



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Business Technology Consultant  
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**Proposal Issued:**  
02/11/2025

**Proposal Valid Until:**  
03/13/2025

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**[WWW.ABSTECH.COM](http://WWW.ABSTECH.COM)**

# Performance Guarantee

Thank you for considering Advanced Business Systems to support you in your office technology needs. If you are a new customer, welcome, if you are a returning customer thank you for your trust and the privilege of your repeat business. As we know office printing equipment, whether standalone desktop printers or large multifunction devices, are complex electromechanical devices that require specialized service and attention. Our service pledge to you is that we will maintain and repair your equipment that is under contract with us to our utmost ability. We will perform within the parameters that we advertise and have agreed to and your equipment will perform to manufacturer's specifications or we will replace that equipment with similar equipment.

This performance guarantee is for a period of five years or the original term of your lease. If your machine is on lease and requires replacement ABS will handle all paperwork to satisfy collateral terms for the lease. It is our pledge to you, our valued customer that at no time will you be "stuck" continuing to pay for an under performing machine. For your part we only ask that the machine be maintained on our maintenance agreement, that you provide a reasonable working environment for the equipment and that you grant us ample access to the equipment and the opportunity to rectify any issues. The proper performance and integration of your printing devices is as important to us as it is to you and together we can insure proper performance. Our goal is to provide a level of service that will not only enhance your business but will enable you to continue to purchase from us without concern.

Respectfully,  
**Ryan Jones**  
COO/Owner  
Advanced Business Systems Inc.



## **We get to know you and your environment**

ABS will provide your business with a clear and concise picture of what is necessary to meet your needs.



## **Giving You A Personal Experience**

From having your own dedicated sales executive to our dedicated office staff, ABS is truly here to serve you and fulfill your needs.



## **Recommendations From Industry Experts**

Our recommendations are based on experience and knowledge of business operations and the integration of technology that automates and simplifies many time-consuming tasks.

# About ABS

As a locally owned and operated business, we appreciate every opportunity to serve you! ABS provides stable, productive, efficient workflows, and processes, through the products and services we offer to the wide variety of businesses we serve. Through strong relationships with local vendors, and access to global resources, ABS provides a vast range of office equipment and IT products that reduce cost and provide worry free productivity. ABS has the experience to design and implement comprehensive solutions to optimize your business's efficiency.

## Mission

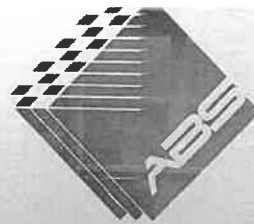
The ABS team is committed to empowering our clients to be more productive and profitable through innovative, cost saving business technology solutions and an unparalleled customer service experience.

## History

Advanced Business Systems, Inc. has been proudly serving the Northern New York Region since 1991. Over thirty years we have grown from a group of five to nearly thirty employees serving six counties. Our offerings have grown from simple printers to a wide assortment of office technologies. What hasn't changed in that time is our commitment to our small-business mindset.

## Promise

Our findings will provide your organization with an extremely valuable tool which will aid you in any decision-making process. We make recommendations based on experience and knowledge of business operations and the integration of technology that automates and simplifies many time consuming tasks. Let ABS help you take your company to the next level.



Local People  
Local Pride  
Local Accountability

# Our Services

As a locally owned and operated business, we appreciate every opportunity to serve you! ABS provides stable, productive, efficient workflows, and processes, through the products and services we offer to the wide variety of businesses we serve. Through strong relationships with local vendors, and access to global resources, ABS provides a vast range of office equipment and IT products that reduce cost and provide worry free productivity. ABS has the experience to design and implement comprehensive solutions to optimize your business's efficiency.



## Copiers, Printers and MFPs

Black and White or Color Machines that Print, Scan, Copy, and Fax.



## Advanced Print Care

Let ABS manage your printer fleet including supplies and service in one monthly invoice.



## Advanced Documents

Electronically store your documents for easy retrieval and simple, automated procedures.



## Advanced Network Care

A comprehensive approach to managing an important part of your business, your network, and your computer systems.



## Finishing Products and Shredders

Folders/Inserters, Cutters, Collators, Bookletmakers, Trimmers, Paper Shredders, and more.



## Data Backup

Peace of mind knowing all of your data is continuously archived, redundant, and ready to restore.



## Advanced Wide Format

We offer a variety of products from basic inkjet plotters to full color toner-based wide format systems.



## Going Paperless

Increase overall efficiency, reduce paper usage, and enhance security.



## Online Customer Account

An ABS Customer Account gives you access to paperless billing, online payments, ordering supplies, placing service calls.

# Advanced Offerings

## Advanced Network Care

Advanced Network Care (ANC) is a service that provides 24/7 monitoring and management for all network and computer equipment. Our technicians utilize remote tools to resolve most issues quickly and efficiently, ensuring your equipment is performing at their best. On-site work is also included in this package, so our customers can rest assured knowing we are committed to providing excellent service.

Office 365 licensing is also included in our ANC service, ensuring our customers have the most updated and current Office applications and email hosting through Microsoft.

Our ANC package includes anti-virus protection for all our customers' computers. Intrusion Detection Systems (IDS) / Intrusion Prevention Systems (IPS) as well as Domain Name System (DNS) web filtering to ensure internet traffic is as clean as possible.

Using Synology's Network Attached Storage (NAS), local backups of our customers' data are quickly retrievable in the event of accidental file deletion or data loss on the original computer. The NAS also replicates itself to the cloud for an offsite backup safeguard, in the event of data loss at the main customers' location.

## Advanced Documents

An electronic document management system provides a way to centrally store a large volume of digital documents for managing and loading various kinds of records. This document management system helps users to digitize their paper documents and automatically organize and store them following a customized pre-programmed design. It also includes features for efficient document retrieval.

## Advanced Print Care

Advanced Print Care is a complete management system of your printer fleet including supplies and service at the cost equivalent or lower than your current system. Control and reduce printer costs without hidden fees, free up valuable staff resources for other productive uses, and reduce money spent on keeping supplies on your shelves.



# Our Service Stands Out

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We take the time to get to know you and your environment so that we can understand your needs. No two situations are ever the same, and your needs can change over time as well. That's why we take a hands-on approach to all aspects of our business. From having your own dedicated sales executive to our dedicated office staff, ABS is truly here to serve you and fulfill your needs with a variety of service plans that best suit your business

## Our Service Agreements Include

- All scheduled and unscheduled service calls
- All parts and labor (excludes only paper and staples)
- Same day service, usually within 4 hours
- Free use of a loaner in the event your machine cannot be repaired on site in a timely manner - see SLA for details
- Factory trained technicians with over 75 years of combined experience with Kyocera Devices
- Availability of 24/7 emergency service
- A guarantee that your copier will be up and running at least 95% of the time or we will refund a portion of your service contract on that machine
- Advanced Fleet Services enables our service staff to view the status of all devices in the fleet, respond to issues, and undertake key maintenance tasks from any location
- Our technicians use a 39 point checklist to make sure your equipment is operating as intended during every service call

## Timely and Accurate Service When You Need It

We have knowledgeable representatives available 24 hours a day that are happy to educate or look further into providing you the best service available, even on short notice. Since our founding, we have strived to provide a personable, one-on-one relationship with our customers and have continued to do so for over 30 years.



# Data Sheet

## Kyocera Omnia - TASKalfa 3554ci

### Description

The Taskalfa 3554ci is a color laser multifunction machine with the ability to print, copy, scan, and optional fax. It incorporates extremely durable components that guarantee efficient and reliable operation, to meet the demanding requirements of busy office environments. It features outstanding image quality due to advanced color technology, and productive finishing options including a space-saving inner finisher. The Kyocera HyPAS solution platform is standard.

### Features

- Up to 35 ppm in monochrome or color
- Up to 4800 X 1200 dpi resolution ensures detailed and high-quality prints
- Easily manage tasks with the 10.1-inch touchscreen with intuitive user interface
- Standard interface: USB 3.0 (Super-Speed USB), 4 x USB Host Interface, Gigabit Ethernet (10BaseT/100BaseTX/1000BaseT, IPv6, IPv4, IPSec, 802.3az support)
- Standard duplexing for effortless two-sided prints
- Base model dimensions: 24W x 26D x 31H inches

### Included Accessories

- 15 Amp Surge Protector
- 320 Sheet DSDP
- Additional Dual 500 Sheet Paper Trays - Up to Ledger
- Fax Board
- Job Separator





# Proposed Solution

**Prepared for: HARRISVILLE CENTRAL SCHOOL**

After working with you and your staff to obtain a comprehensive view of your current document management and printing processes, we are proud to offer you the enclosed proposal. Using our years of expertise and training, as well as our numerous business relationships with world class providers, we are able to provide you with this comprehensive solution. We hope that you will see that this program is both financially and technologically beneficial for your organization and we look forward to many years of serving you!

## Equipment

**Location: Upgrading EQ8385**

Qty	Manufacturer / Model	Description
1	Kyocera Omnia - TASKalfa 3554ci	35/35 PPM A3 Color MFP
1	Kyocera DP-7160	320 Sheet DSDP
1	Kyocera PF-7140	Additional Dual 500 Sheet Paper Trays - Up to Ledger
1	Kyocera JS-7100	Job Separator
1	Kyocera Fax System 12	Fax Board
1	Kyocera Surge Protector-MX (15A)	15 Amp Surge Protector
1	Kyocera PinPoint Scan 3	PinPoint Scan 3 - Business application for simplifying scanning documents to an individuals workstation.

## Lease Option:

**FMV Lease**

**60 Months**

**\$173.07**

\*payments do not include sales tax or additional document fees from the leasing company



\*Pricing includes setup, delivery, installation and training

\*\*ABS will provide data sanitation for any Kyocera equipment being removed at no additional cost to the customer

\*\*\*Pricing based on OMNIA Partners Contract #R191102. To receive pricing, you must register for free at [www.OMNIAPARTNERS.com](http://www.OMNIAPARTNERS.com).

## Service Agreement Included in Lease Payment

Service Agreement includes all parts, labor, service calls, preventative maintenance calls, and toner cartridges, excluding paper and staples.

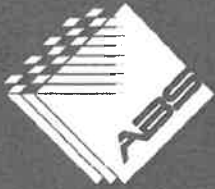
This agreement will include **24,000** monochrome prints **annually**.  
Additional monochrome pages will be billed **annually @ \$0.0066** per page.

This agreement will include **10,200** color prints **annually**.  
Additional color pages will be billed **annually @ \$0.049** per page.

Quote Acceptance Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Proposed pricing is valid for 30 days.



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# Thank You For Considering ABS



**Cody Horbacz**

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